



Clareti³ Payables Management

An early payment and payables information service that
unlocks the financial supply chain for buyers and their suppliers

Enables buyers to improve their working capital position while providing their suppliers with a view of future cash receipts and the opportunity to take early payment.

Clareti Payables Management is a solution that provides high visibility over payments in the financial supply chain and manages the early release of cash disbursements without negatively impacting a buyer's cash position.

Clareti Payables Management enables a buyer to provide its supplier community with detailed forward payables information giving their suppliers a web-based window into their future cash flows. The supplier may then choose to take advantage of an early payment option on invoices without the funding restrictions and inflexibility associated with traditional invoice discounting and factoring solutions.

Suppliers gain access to an off-balance sheet and non-recourse early payment tool to help with cash flow and working capital needs.

Buyers are able to implement a standard Days Payables Outstanding (DPO) policy which can positively impact their working capital, lower administration costs and strengthen their supplier community.

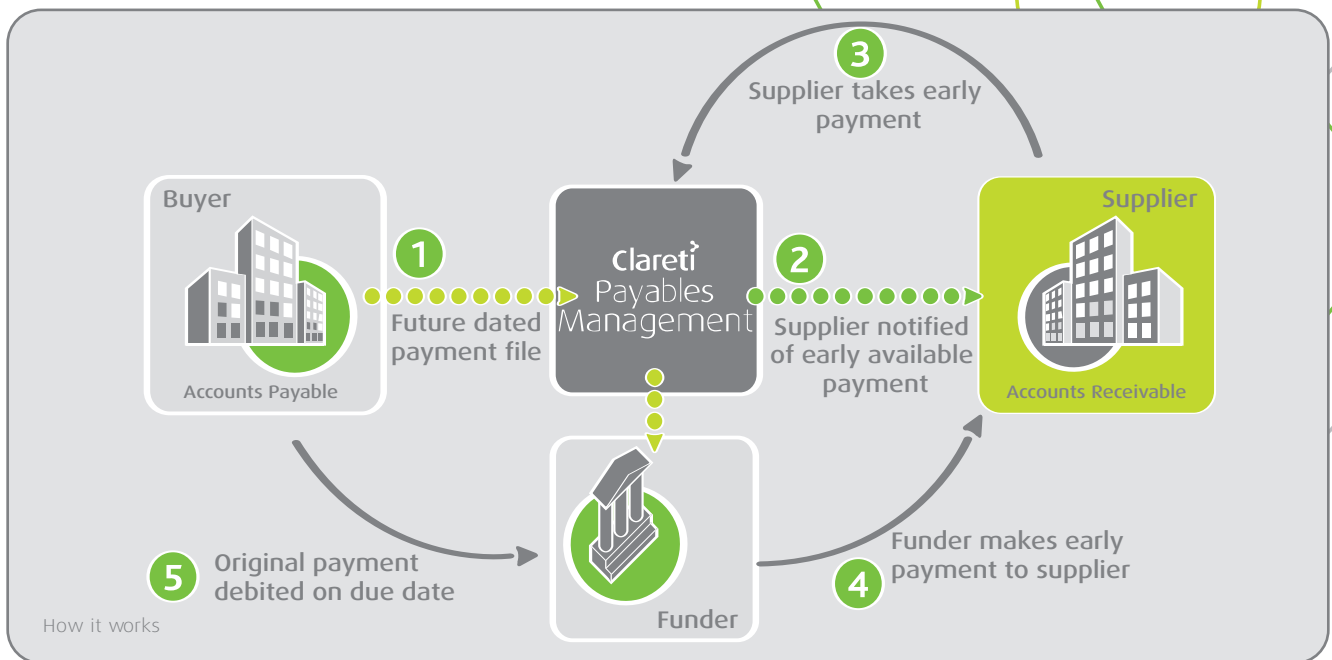
The early payment service can either be funded by the buyer, the buyer's main bank or through Gresham's funding partner.

Benefits for buyers

- **Reduces operational costs**
An easy-to-use, online service allows suppliers to undertake their own credit control which reduces supplier inquiries and encourages electronic invoicing.
- **Increases working capital**
Standardize and extend Days Payable Outstanding (DPO) at no additional cost of funds.
- **Increases supplier loyalty**
Provides suppliers with visibility of future payments and the option to take a payment early; reduces disputes and strengthens the customer/supplier relationship.
- **Tightens control over credit lines**
As an off-balance sheet solution, the buyer is not taking any additional credit risk or liability

Benefits for suppliers

- **Access to faster and cheaper cash**
The supplier is able to draw down cash at any time during the payment term at competitive rates and with fewer restrictions than other options.
- **Greater visibility of future cash flows**
'On-demand' web access to future payment information assures the supplier of certainty of payment and improves cash forecasting.
- **Off-balance sheet transaction**
Unlike some other traditional forms of supplier financing, the supplier early payment is not recorded as a loan.
- **Flexible supplier financing**
Suppliers do not have to take early payment; they can choose the payments they want to draw down early.
- **Reduced Day Sales Outstanding(DSO)**
As payments can be requested and taken early, suppliers are able to significantly reduce DSO; converting receivables to cash.
- **Time saving**
Advance e-mail notification of when payments are due reduces the time spent chasing late payments.



How it works

The service operates in the following way:

1. The buyer supplies Clareti Payables Management with all its guaranteed irrevocable payments (i.e. future dated payment instructions). This payment data is accompanied by a detailed remittance advice.
2. The Service notifies the suppliers that payment has been approved for a future due date and is available for early payment.
3. The supplier makes a request to take early payment against agreed fees and in accordance with pre-published service terms and conditions.
4. The Service pays those suppliers that accept early payment, less the agreed fees, in return for obtaining the assignment of the buyer's original debt from the supplier.
5. On the due date (e.g. day 90 of a 90-day payment cycle) the buyer's account is debited for the original payment amounts and all payments are made to suppliers or, where suppliers have taken early payment, to the funder.

Service Features

The Clareti Payables Financing Service possesses a number of unique characteristics which set it apart from similar services and more traditional supplier financing vehicles:

Managed service

The Service is delivered as a secure, managed solution, minimising impact on a buyer's internal systems and processes.

New payables notification

Automatic alerts informing suppliers of new payments and the opportunity for early payment.

Remittance advice

Remittances advices, automatically generated and linked to payments, are emailed to suppliers and can be downloaded in a pre-determined format.

Comprehensive reporting

Each user is able to view, drill down, sort, filter and export data.

Multi-currency

The service can operate in multiple currencies concurrently.

Online supplier registration

Fast and simple registration facilitates prompt adoption of the service.

Integration

Able to interface with the buyer's ERP system via RosettaNet/TWIST/SWIFT over FTP, HTTP and MQ or other proprietary formats.

Access & data security

The service supports multiple user profiles, user access permissions and authentication matrices. Three tiered security based on userID organisation and role is supported as standard.

Extensible solution

Able to integrate with other electronic order and invoice management solutions.



About Gresham

Gresham Computing plc (LSE:GHT) specialises in the provision of real-time financial solutions to banks and corporates, and has a well-deserved reputation for technical excellence, reliability and a strong service culture. Our storage division helps the largest data users to better manage the unrelenting growth of data.

Further information

For more information on how Clareti Payables Management can help your company visit

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real-time financial solutions